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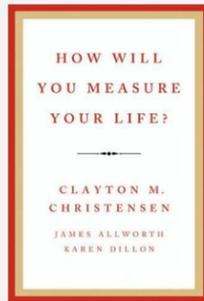
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## Recommended Reading



### How Will You Measure Your Life

By: Clayton M.  
Christensen, James  
Allworth and Karen Dillon  
Review By: Adam McManus

Among the many topics in "How Will You Measure Your Life?", the authors emphasize how allocation of time influences long-term versus short-term investments and outcomes. There are ways to determine if the energy and resources people spend are in line with what really matters to them. Clayton writes, "If the decisions you make about where you invest your blood, sweat and tears are not consistent with the person you aspire to be, you'll never become that person."

The chapter "The Ticking Clock" focuses on personal relationships, and refers to the finite amount of time available to properly invest in relationships. The author compares the importance of fostering relationships to a building process. Both require nurturing and attention to experience fulfillment.

Lastly, the chapter on "Schools of Experience" touches on ways parents should view the learning and experiences that will ultimately develop the required capabilities that their children need to succeed in life. I am sure that readers will find topics that are particularly and personally relevant to the stage of life they are in or the phase they are

## June 2016 Newsletter

### Greetings!

The following is the latest edition of the Sullivan Engineering newsletter. This newsletter is being provided as a courtesy, based on our professional relationship. As always, your feedback and suggestions regarding this newsletter as well as requests for future topics are appreciated. Please feel free to email us at [newsletter@sullivanengineeringllc.com](mailto:newsletter@sullivanengineeringllc.com).

## Quote of the Month

"There are two types of people who will tell you that you cannot make a difference in this world: those who are afraid to try and those who are afraid you will succeed."

- Ray Goforth

## Adam's Farewell

By: Adam McManus

After nearly 5 years, I am bidding farewell to my esteemed co-workers, colleagues, clients and vendors. As my 3 daughters are growing, my wife and I have decided to pursue a new chapter in our lives, as we plan to relocate to the southeast region of the United States.

Though it may be uncommon to write a letter, I requested the opportunity for one last post to express my gratitude for the opportunity to work with the tremendous people at Sullivan Engineering. I will miss the integrity, confidence and respect of the leadership team, and the camaraderie of all the team members I interacted with daily. This organization is comprised of individuals that care for each other, and purposely make room for each others' differences and unique qualities. It's been so rewarding to see many of my own ideas put into motion and become part of the organization's identity. All those who are and will be the future of Sullivan Engineering will assuredly have the same opportunity.

New York City and Sullivan Engineering are analogous as places of new beginnings, offering opportunity, growth and success, even in the face of adversity. Though many of the projects I was involved with were memorable, I will treasure the relationships the most. The exterior building restoration industry has a long history and a bright future, especially in the New York metropolitan area. I am confident that Sullivan Engineering will play a strong role in that bright future in New York City, as well as other areas of the country.

I hope to visit as often as I can, and look forward to staying in touch. If you do not already have my personal phone or email, feel free to contact me through my LinkedIn page or by contacting Brian Sullivan.

### Editor's Note:

All of us at Sullivan Engineering wish Adam and his family well on their relocation, and the beginning of this new phase in their lives. For many years, Adam has been a dedicated and loyal colleague and friend to us all, and we hope to hear of his continued success in the future. May God bless his family with an abundance of health and happiness.

## Sullivan Engineering's Manhattan Office

By: Brian Sullivan

experiencing.

### Recommended Restaurant



#### The Grange Bar & Eatery

[www.thegrangebarnyc.com](http://www.thegrangebarnyc.com)

1635 Amsterdam Avenue

Review By: *Rebecca Reilly*

Located in the Hamilton Heights section of Harlem, The Grange is named after the Hamilton Grange, Alexander Hamilton's home, around the corner. The country style interior is both welcoming and comfortable. They are open for brunch, lunch and dinner, and during the summer months, patrons can dine al fresco along Amsterdam Avenue. The Grange serves unique dishes made with locally sourced, organic ingredients. My favorite brunch entree is the fried polenta cake served with poached eggs, cajun hollandaise sauce and plum tomatoes, with a side of mixed greens and foie gras buttered hash browns. This wonderful flavor combination is a unique take on the classic Eggs Benedict. The slightly spicy Huevos Rancheros Skillet is another popular brunch option. The Grange also serves creative and aesthetically pleasing cocktails. The bartenders use fresh fruits and seasonings to add extra flavor. The Amsterdam Rise is a very refreshing cocktail made with scotch, sage and blackberries. Reservations are highly recommended, especially for brunch.

### Recommended Application



#### MileIQ

Review By: *Donna Rama*

MileIQ is a great app for anyone who needs to track business miles. Using the latest technology, MileIQ can log drives and calculate their value based on the current IRS deduction rates. After a drive, you simply swipe right to classify the drive as business oriented. Parking fees, tolls, and notes can be added to



On April 1st, we launched our first NYC office, at 1460 Broadway (41st Street) in Times Square. From our inception, Sullivan Engineering knew that at some point we would establish a physical presence in Manhattan. It took longer than expected however to find the right space. After looking at several conventional rental options, we chose a more flexible lease in a coworking space.

Due to my normally traditional mindset, it took me a while to get past the stigma of a coworking space. However, after speaking to several trusted friends and associates, and reading many posts on the subject, we visited several spaces and selected this one as our NYC satellite office.



So far, the benefits of this office have been easily realized. Having a dedicated space to use as a base between job sites has increased productivity, not to mention the vibe of working in the heart of Manhattan boosts our energy levels. Our location, within steps of the Times Square subway station and just blocks from the Port Authority, has made our site inspections in Manhattan and Brooklyn more efficient. Our current space comfortably accommodates four of us; however, the flexible lease terms can certainly provide for our projected growth. Accommodating our future vision seemed to be a major obstacle to face in a conventional lease agreement.

The available amenities are also very beneficial. In the past three days, I have used three different conference rooms: one for a four person meeting, a second for a one-on-one and the third for our in-house quarterly staff meeting. Lastly the rare availability of a rooftop space adds an extra perk for our team. We are excited about our new office space, and hope you will stop by and visit us if you're in the area.

## The Importance of a Building Envelope Consultant

By: *Michael Frech*

your log, and all driving data can be auto-synced to the cloud. The app stores your complete drive history and can send you regular driving reports. MileIQ allows you to download a printable mileage log to submit with your expense reports or to the accountant that handles your tax return.

If you're tired of manually creating mileage logs or of missing out on miles you could be claiming for business, MileIQ is the perfect app for you.

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Building envelope restoration projects, including façade restoration or roof replacement, often involve an owner's representative, a contractor and a building envelope consultant design professional. Some owners question the necessity of having a consultant on the project. They assume that a qualified contractor can easily ascertain the correct scope of work; this is not always the case. During my career, I have worked as an owner's representative, a contractor and a consultant. I have come to understand that the proper dynamic between all of these involved parties is of the utmost importance to the success of a project.

If water is infiltrating their building, the damaged façade is posing a safety risk, or a repair ordinance deadline is looming, owners' representatives will reach out to contractors to discuss the remedial costs and options. The contractor knows that the owner's rep or potential client needs immediate service. He also assumes that more work to address other and/or future issues at the property will be forthcoming. Finally, he is certain that the opinions and proposals of other contractors are being solicited. This perspective may incentivize the contractor to provide...[Read More](#)

## L'Ecole de Choix News

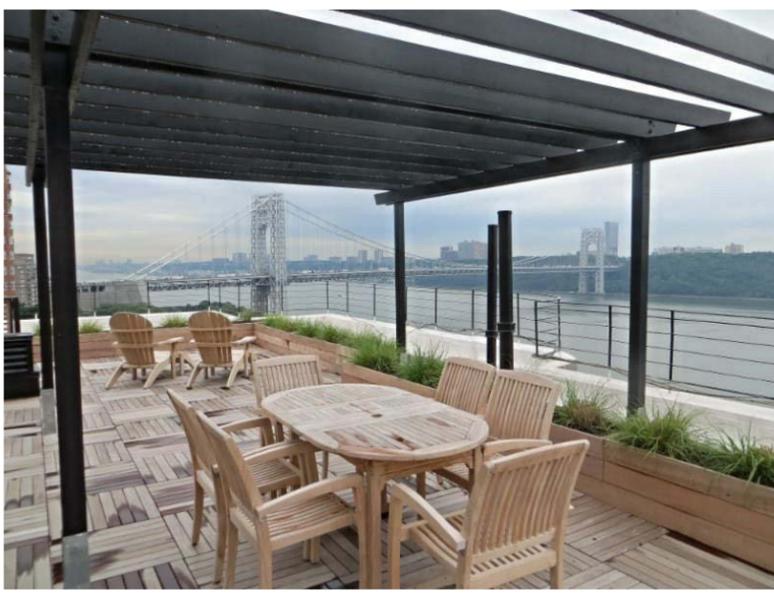
By: Donna Rama



Sullivan Engineering recently attended another benefit dinner for [L'Ecole de Choix](#), one of our favorite charitable organizations. L'Ecole de Choix is a grade school in Mirebalais, Haiti that provides quality education to children living in extreme poverty. It was built in 2012 following the destruction of more than half the schools in Haiti in the 2010 earthquake. The school's objective is to offer their students a high caliber education and the necessary tools to be the knowledgeable, ethical and responsible future leaders of Haiti, therefore improving the state of the Haitian economy from within. The purpose of the dinner was to renew the sponsorship of a second grader, Billy. The sponsorship pays Billy's tuition and all other costs at L'Ecole de Choix for one year. In addition to participating in the renewal of Billy's sponsorship, Sullivan Engineering recently renewed its sponsorship of another student, Carl, for an entire year at the school.

This month, L'Ecole de Choix will hold its second sixth grade graduation ceremony. Most of the graduates are the first members of their families to read and write. L'Ecole de Choix will provide tuition assistance and follow-up for all its graduates as they enter middle school...[Read More](#)

## Photo of the Month



View of the George Washington Bridge

If you have any questions regarding this newsletter or any other topics that we have discussed please feel free to contact us at 973-706-8584 or via email at [engineering@sullivanengineeringllc.com](mailto:engineering@sullivanengineeringllc.com)

**Sincerely,**

Brian Sullivan  
Principal  
**SULLIVAN ENGINEERING, LLC**  
409 Minnisink Road, Suite 103  
Totowa, NJ 07512  
P: 973-706-8584  
F: 973-860-0712  
M: 973-997-5654  
[bsullivan@sullivanengineeringllc.com](mailto:bsullivan@sullivanengineeringllc.com)  
[www.sullivanengineeringllc.com](http://www.sullivanengineeringllc.com)